**Purpose:** This integration helps to create quote in Oracle CPQ from Salesforce.

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| **No** | **Process Steps** | **Impact** | **Result** |
| 1 | Create Account in Salesforce (ignore this step if an existing Account is being used) | New Account would create. |  |
| 2 | Add Unique Global Identifier on the Salesforce Account creation page |  |  |
| 3 | Click "Validate Customer" button | If thecustomer and account would already exist in Oracle AR Part Id, Account Number and Account Id to be retriced in Salesforce UI |  |
| 4 | Create Opportunity in Salesforce | A new Opportunity would create. |  |
| 5 | Add mandatory fields on Opportunity in Salesforce |  |  |
| 6 | Click "Create Quote" |  |  |
| 7 | We need to add an email button to send quotes to customers, and we also need attachment attributes to hold signed documents. | This will trigger Quote Header creation in Oracle CPQ. The following details should reflect in Oracle CPQ: 1) Opportunity Number 2) Opportunity Name 3) Opportunity ID 4) Oracle Customer Party ID 5) Oracle Account ID 6) Oracle Account Number 7) Currency 8) Business Unit Name (as available in Oracle Fusion) 9) Oracle Business Unit ID (as available in Oracle Fusion) |  |